## STATE OF VERMONT <br> SUPERIOR COURT <br> WASHINGTON UNIT

IN RE: American Smoking Cessation Corp. )
d/b/a Yeti Vape
CIVIL DIVISION
Docket No.
$\qquad$

## ASSURANCE OF DISCONTINUANCE

Vermont Attorney General Thomas J. Donovan, Jr. ("the Attorney General") and American Smoking Cessation Corp. d/b/a Yeti Vape ("Respondent"), which operates www.yetivape.com, hereby agree to this Assurance of Discontinuance ("AOD") pursuant to 9 V.S.A. § 2459.

## REGULATORY FRAMEWORK

1. Vermont law provides that "[n]o person shall cause cigarettes, roll-your-own tobacco, little cigars, snuff, tobacco substitutes, ${ }^{1}$ substances containing nicotine or otherwise intended for use with a tobacco substitute, or tobacco paraphernalia, ${ }^{2}$ ordered or purchased by mail or through a computer network, telephonic network, or other electronic network, to be shipped to anyone other than a licensed wholesale dealer or retail dealer in this State." 7 V.S.A. § 1010(b). This law, set forth in 7 V.S.A. § 1010, is known as the "Delivery Sales Ban" statute.
2. A violation of the Delivery Sales Ban is also considered an unfair or deceptive act or practice in commerce in violation of the Vermont Consumer Protection Act, Chapter 63 of Title 9 of the Vermont Statutes Annotated (the "CPA"). 7 V.S.A. § 1010(d)(5).

[^0]3. The Attorney General is charged with enforcing violations of the Delivery Sales Ban, as well as violations of the CPA. Each shipment of an item listed in 7 V.S.A. § 1010(b) constitutes a separate violation of the Delivery Sales Ban and CPA. 7 V.S.A. § 1010 (d).
4. Violations of the Delivery Sales Ban are subject to a civil penalty of up to $\$ 5,000$ per violation in addition to any other remedy provided by law. 7 V.S.A. § 1010(d)(2).
5. Violations of the CPA are subject to a civil penalty of up to $\$ 10,000$ for each unfair or deceptive act or practice. 9 V.S.A. § 2458(b)(1).
6. The Attorney General may also seek injunctive relief under both the Delivery Sales Ban and the CPA. 7 V.S.A. § 1010(d)(3); 9 V.S.A. § 2458(a).

## BACKGROUND

7. Respondent American Smoking Cessation Corp. d/b/a Yeti Vape is organized under the laws of New York, with a place of business located at 4085 Seneca Street, Suite 1, West Seneca, New York, 14224.
8. Respondent operates www.yetivape.com, which was an online retailer of electronic cigarettes and related products.
9. From July 2019 to January 2021, Respondent shipped electronic cigarettes, e-liquids, and other tobacco substitutes and paraphernalia ordered through its website www.yetivape.com to individual consumers in Vermont.
10. Respondent admits the truth of all facts set forth in Paragraphs 7-9.
11. Respondent admits that the above conduct violated the Delivery Sales Ban, 7 V.S.A. § 1010(b), and the CPA, 9 V.S.A. Chapter 63.

## INJUNCTIVE RELIEF

12. Respondent shall comply with the Delivery Sales Ban, 7 V.S.A. § 1010, and the Vermont Consumer Protection Act, 9 V.S.A. Chapter 63.
13. Respondent no longer conducts online sales through its website www.yetivape.com. Should Respondent resume online sales, Respondent shall provide clear and conspicuous disclosures on its website, www.yetivape.com, stating that the website does not ship the items listed in 7 V.S.A. § 1010(b) to Vermont consumers unless the consumer is a licensed wholesale dealer or retail dealer in the State of Vermont. Such disclosures shall be submitted to the Attorney General for approval within five days of execution of this AOD.
14. Should Respondent resume online sales, Respondent shall immediately notify every consumer with a Vermont address that attempts, through www.yetivape.com, to purchase an item listed in 7 V.S.A. § 1010(b) that the website does not ship such items to Vermont consumers unless the consumer is a licensed wholesale dealer or retail dealer in the State of Vermont.
15. Should Respondent resume online sales, Respondent shall require all Vermont licensed wholesale dealers and retail dealers to provide a current license number prior to ordering any items listed in 7 V.S.A. § 1010 (b) through its website, www.yetivape.com.

## CIVIL PENALTY

16. Respondent shall pay $\$ 35,000$ in civil penalties to the State of Vermont. The first payment $(\$ 17,500)$ shall be paid on or before October 1,2021 . The second payment $(\$ 17,500)$ shall be paid on or before April 1, 2022. Respondent shall make payments by check to the "State of Vermont" and send payment to: Shannon Salembier, Assistant Attorney General, Office of the Attorney General, 109 State Street, Montpelier, Vermont 05609.

## OTHER TERMS

17. Respondent agrees that this AOD shall be binding on it, and its successors and assigns.
18. The Attorney General hereby releases and discharges any and all claims arising under the Delivery Sales Ban, 7 V.S.A. § 1010, and the Vermont Consumer Protection Act, 9 V.S.A. Chapter 63, that it may have against Respondent for the conduct described in the Background section of this AOD.
19. The Superior Court of the State of Vermont, Washington Unit, shall have jurisdiction over this AOD and the parties hereto for the purpose of enabling the Attorney General to apply to this Court at any time for orders and directions as may be necessary or appropriate to enforce compliance with or to punish violations of this AOD.
20. Acceptance of this AOD by the Attorney General's Office shall not be deemed approval by the Attorney General of any practices or procedures of Respondent not required by this AOD , and Respondent shall make no representation to the contrary.

## STIPULATED PENALTIES

21. If the Superior Court of the State of Vermont, Washington Unit enters an order finding Respondent to be in violation of this Assurance of Discontinuance, then the parties agree that penalties to be assessed by the Court for each act in violation of this Assurance of

Discontinuance shall be $\$ 10,000$.
NOTICE
22. Respondent may be located at:

American Smoking Cessation Corp. d/b/a Yeti Vape 4085 Seneca Street, Suite 1 West Seneca, New York, 14224
23. Respondent shall notify the Attorney General of any change of business name or address within 30 calendar days.

## SIGNATURE

In lieu of instituting an action or proceeding against American Smoking Cessation Corp. $\mathrm{d} / \mathrm{b} / \mathrm{a}$ Yeti Vape, the Office of the Attorney General, pursuant to 9 V.S.A. § 2459, accepts this Assurance of Discontinuance. By signing below, Respondent voluntarily agrees with and submits to the terms of this Assurance of Discontinuance.

DATED at West Seneca, New York, this 23 day of September , 2021.


Authorized agent of American Smoking Cessation Corp. d/b/a Yeti Vape

ACCEPTED on behalf of the Attorney General:
DATED at Montpelier, Vermont this $\underline{24}$ day of September , 2021.

## STATE OF VERMONT

THOMAS J. DONOVAN, JR. ATTORNEY GENERAL

## By:



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Assistant Attorney General Office of Attorney General 109 State Street
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[^0]:    1 "Tobacco substitute" refers to "products, including electronic cigarettes or other electronic or battery-powered devices, that contain or are designed to deliver nicotine or other substances into the body through the inhalation of vapor and that have not been approved by the U.S. Food and Drug Administration for tobacco cessation or other medical purposes." 7 V.S.A. § 1001(8).
    2 "Tobacco paraphernalia" refers to "any device used, intended for use, or designed for use in smoking, inhaling, ingesting, or otherwise introducing tobacco products into the human body, or for preparing tobacco for smoking, inhaling, ingesting, or otherwise introducing into the human body, including devices for holding tobacco, rolling paper, wraps, cigarette rolling machines, pipes, water pipes, carburetion devices, bongs, and hookahs." 7 V.S.A. § 1001(7).

